FIT3103
Business case development

Unit Guide

Semester 1, 2010

The information contained in this unit guide is correct at time of publication. The University has the right to change any of the elements contained in this document at any time.

Last updated: 12 Feb 2010
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Contact hours: Tuesday 1pm to 3pm

Lecturer(s) / Leader(s):

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Contact hours: Tuesday 1pm to 3pm

South Africa

To be advised

Malaysia

To be advised
Introduction

Welcome to FIT3103 Business Case Development for Semester 1, 2010. This 6 point unit is core to the Bachelor of Business Information Systems in the Faculty of IT. The unit has been designed to provide students with the fundamental of business improvement and the opportunity to develop and present a business case in a team.

Unit synopsis

This unit focuses on the broader aspects of business improvement as a whole including the analysis and modelling of the current system, benchmarking to identify improved processes and industry best practice, developing improved processes, and then presenting a business case including change management, orally and in writing, to obtain approval to change the business processes. The unit provides students with the fundamentals of business improvements that will enable them to investigate, develop and present business cases. It involves learning and applying business process analysis, business modelling, business re-engineering and benchmarking concepts. Practical group projects also involve problem solving techniques, team working and the presentation of business cases towards the end of the subject. These practical cases contribute partly to the final assessment of this subject.

Learning outcomes

At the completion of this unit, students will have:

- obtained core knowledge in the area of business processes, analysis and modelling;
- acquired skills for analysing and solving business problems, i.e. recognise where problems are amenable to solution, which problem solving and decision-making techniques are the most appropriate ones to use for business case development;
- developed an attitude of exploration engendered by the opportunity to analyse business improvement issues;
- acquired basic skills in problem solving in a small team environment and public presentation of business cases.

Contact hours

2 hrs lectures/wk, 1 hr tutorial/wk

Further unit information

Due to significant changes to course demand over the last five years the Faculty has restructured all coursework courses. During this restructure, the Faculty has been mindful of changes in the profession and has consulted with relevant professional associations and senior IT executives. The new programs have been accredited by the Australian Computer Society. A key consideration in deciding which units are being taught in 2008 and beyond has been maintaining the educational objectives of each program. A consequence of the downsizing of the Faculty has been the reduction of electives in a number of programs.
Workload

- Two hour lecture per week.
- One hour tutorial per week requiring advance preparation (tutorial commences from Week 2).
- A minimum of one to two hours of personal study time per one hour of contact time in order to satisfy the reading and assignment expectations.
- Students will need to allocate up to 2 hours per week in some weeks for group assignment meetings.

Unit relationships

Prerequisites

Completion of 24 points at level 1

Prohibitions

BUS3600, BUS5600
Teaching and learning method

Teaching approach

- The approach to teaching and learning in this unit is to reinforce the lecture topics with a practical assignment and real case studies. The particular emphasis is on simulating the business environment by working in teams to develop and present case studies, orally and in writing.

- Students are nominated into teams (comprising not more than four members) by their tutors to provide a mix of students in each team (local, foreign, industry based learning stream, coursework stream, male and female students). The members of a team must be selected from the same tutorial to help organise team meetings and improve the convenience of reporting team progress to tutors. Normally there are four to five distinct teams in each tutorial. Each team then works on a separate case study.

- Case studies are provided to the different teams and business cases for change and improvement are developed during the semester in concert with the lecture topics. The teams orally present their business cases in the lecture theatres to the assessors (tutors and lecturers) and their peers. The teams also submit a written business case report (not exceeding 25 pages).

Timetable information

For information on timetabling for on-campus classes please refer to MUTTS, http://mutts.monash.edu.au/MUTTS/

Tutorial allocation

On-campus students should register for tutorials/laboratories using the Allocate+ system: http://allocate.its.monash.edu.au/

Unit Schedule

<table>
<thead>
<tr>
<th>Week</th>
<th>Date*</th>
<th>Topic</th>
<th>References/Readings</th>
<th>Key dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>01/03/10</td>
<td>BCD Unit overview, Introduction to Business Environment &amp; Business Case Development</td>
<td>BCD Textbook Chapter 1</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>08/03/10</td>
<td>Business Processes &amp; Modelling</td>
<td>BCD Textbook Chapter 3</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>15/03/10</td>
<td>Human Factors and Change Management</td>
<td>BCD Textbook Chapter 7</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>22/03/10</td>
<td>Measuring Performance of Business</td>
<td>BCD Textbook Chapter 2</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>29/03/10</td>
<td>Measuring Performance</td>
<td>BCD Textbook Chapter 2</td>
<td>Assignment 1 due</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mid semester break</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>12/04/10</td>
<td>Business process reengineering</td>
<td>BCD Textbook Chapter 4</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>19/04/10</td>
<td>BPR/Change Management Case Study</td>
<td>BCD Textbook Chapter 8</td>
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<tr>
<td>#</td>
<td>Date</td>
<td>Event Description</td>
<td>Reference</td>
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<tr>
<td>8</td>
<td>26/04/10</td>
<td>BPR &amp; IT Case study</td>
<td>BCD Textbook Chapter 6</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>03/05/10</td>
<td>Quality Management</td>
<td>BCD Textbook Chapter 5</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>10/05/10</td>
<td>Business Strategies and Innovations</td>
<td>Assignment 2: case study</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>report due</td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>17/05/10</td>
<td>Case Study Presentations</td>
<td>BCD Textbook Chapter 9</td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td>Assignment 3: Case study</td>
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<td></td>
<td></td>
<td></td>
<td>presentation</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>24/05/10</td>
<td>Case Study Presentations</td>
<td>BCD Textbook Chapter 9</td>
<td></td>
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<td></td>
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<td>Assignment 3: Case study</td>
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<td></td>
<td></td>
<td></td>
<td>presentation</td>
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<tr>
<td>13</td>
<td>31/05/10</td>
<td>Summary and Review</td>
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</table>

*Please note that these dates may only apply to Australian campuses of Monash University. Off-shore students need to check the dates with their unit leader.

**Improvements to this unit**

New material was added 2009.
Unit Resources

Prescribed text(s) and readings


- Text books are available from the Monash University Book Shops. Availability from other suppliers cannot be assured. The Bookshop orders texts in specifically for this unit. You are advised to purchase your text book early.

Recommended text(s) and readings


- Handouts and recommendations at lectures.

Required software and/or hardware

There is no requirement for a specific software for this unit. However, general purpose software like powerpoint, Visio are to be used for presentation and drawing models.

Equipment and consumables required or provided

Students studying off-campus are required to have the minimum system configuration specified by the Faculty as a condition of accepting admission, and regular Internet access. On-campus students, and those studying at supported study locations may use the facilities available in the computing labs. Information about computer use for students is available from the ITS Student Resource Guide in the Monash University Handbook. You will need to allocate up to3 hours per week for use of a computer, including time for newsgroups/discussion groups.

Study resources

Study resources we will provide for your study are:

- This unit information outlining the administrative information for the unit.
• The FIT3103 website on MUSO where the lecture slides, tutorial materials, assignments, case studies and at least some parts of a past exam paper will be posted. In addition, tutorial solutions (if any) can be requested from the tutors.
Assessment

Overview

Examination (2 hours): 60%; In-semester assessment: 40%

Faculty assessment policy

To pass a unit which includes an examination as part of the assessment a student must obtain:

- 40% or more in the unit's examination, and
- 40% or more in the unit's total non-examination assessment, and
- an overall unit mark of 50% or more.

If a student does not achieve 40% or more in the unit examination or the unit non-examination total assessment, and the total mark for the unit is greater than 50% then a mark of no greater than 49-N will be recorded for the unit.

- The unit is assessed with three assignments and a two hour closed book examination.
- To pass the unit you must pass the exam and achieve no less than 50% of possible marks.

Assignment tasks

Assignment coversheets

Assignment coversheets are available via "Student Forms" on the Faculty website: http://www.infotech.monash.edu.au/resources/student/forms/

You MUST submit a completed coversheet with all assignments, ensuring that the plagiarism declaration section is signed.

Assignment submission and return procedures, and assessment criteria will be specified with each assignment.

- Assignment task 1

Title:
Assignment 1 (individual)

Description:
Business Process Modelling exercise

Weighting:
10%

Due date:
April 15 (Thursday), 2010 (Week 5)

- Assignment task 2

Title:
Case Study Report (group)

Description:
Each team should have no more than four members selected from the same tutorial. Tutors will assign a case study to each team. Teams must be formed by Week 4. A written report (not exceeding 25 pages) is to be submitted. A draft structure of the report is
given below:

♦ Executive summary.
♦ Introduction.
♦ Problem statement.
♦ Approach/methodology.
♦ AS-IS model.
♦ Benchmarking.
♦ Alternative solutions considered.
♦ TO-BE model.
♦ Proposal/business case.
♦ Implementation and conclusion.

Weighting:
18%

Due date:
May 14 (Friday), 2010 (Week 10)

Remarks:

• Assignment task 3

Title:
Case Study Presentation (group)

Description:
Each team will present its business case for 15 minutes to the assessors and their peers in Week 11 or 12.

Weighting:
12%

Due date:
May 18 or May 25 (Week 11 and Week 12)

Remarks:
The lecturer/tutors will determine the date of each team’s presentation.

Examination

• Weighting: 60%
Length: 2 hours
Type (open/closed book): closed book

Remarks:
♦ Normally in three sections.
♦ Section A composed of several multiple choice questions. Students are asked to answer all questions.
♦ Section B includes mini-cases. Students are asked to answer all questions.
♦ Section C contains several discussion questions. Students are given choices.

See Appendix for End of semester special consideration / deferred exams process.

Due dates and extensions

Please make every effort to submit work by the due dates. It is your responsibility to structure your study program around assignment deadlines, family, work and other commitments. Factors such as normal work pressures, vacations, etc. are not regarded as appropriate reasons for granting extensions. Students are advised to NOT assume that granting of an extension is a matter of course.
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Students requesting an extension for any assessment during semester (eg. Assignments, tests or presentations) are required to submit a Special Consideration application form (in-semester exam/assessment task), along with original copies of supporting documentation, directly to their lecturer within two working days before the assessment submission deadline. Lecturers will provide specific outcomes directly to students via email within 2 working days. The lecturer reserves the right to refuse late applications.

A copy of the email or other written communication of an extension must be attached to the assignment submission.

Refer to the Faculty Special consideration webpage or further details and to access application forms: http://www.infotech.monash.edu.au/resources/student/equity/special-consideration.html

**Late assignment**

Assignments received after the due date may be subject to a penalty of one mark per day late. Assignments received later than one week after the due date will not normally be accepted.

**Return dates**

Students can expect assignments to be returned within two weeks of the submission date or after receipt, whichever is later.
Please visit the following URL: http://www.infotech.monash.edu.au/units/appendix.html for further information about:

- Continuous improvement
- Unit evaluations
- Communication, participation and feedback
- Library access
- Monash University Studies Online (MUSO)
- Plagiarism, cheating and collusion
- Register of counselling about plagiarism
- Non-discriminatory language
- Students with disability
- End of semester special consideration / deferred exams